



# The 7th Annual India Investment Forum

October 5-6, 2010 | The Pierre | New York

## Confirmed Participants

(as of October 1)

### Government of India

The Honourable Pranab Mukherjee  
*Finance Minister*  
**Ministry of Finance**  
**Government of India**

The Honourable Sushilkumar Shinde  
*Minister*  
**Ministry of Power**  
**Government of India**

The Honourable Sachin Pilot  
*Minister of State*  
**Ministry of Communication &  
Information Technology**  
**Government of India**

H.E. Meera Shankar  
*Ambassador of India to the United States*  
**Government of India**

Ambassador Prabhu Dayal  
*Consul General to United States*  
**Government of India**

R P Singh  
*Secretary, Department of Industrial Policy  
& Promotion*  
**Ministry of Commerce**  
**Government of India**

V Bhaskar  
*Joint Secretary, Department of Industrial  
Policy & Promotion*  
**Ministry of Commerce**

### **Government of India**

Ashok Chawla  
*Finance Secretary*  
**Ministry of Finance**  
**Government of India**

Sumit Bose  
*Secretary, Department of  
Disinvestment*  
**Ministry of Finance**  
**Government of India**

Sidhartha Pradhan  
*Additional Secretary, Department of  
Disinvestment*  
**Ministry of Finance**  
**Government of India**

B S Meena  
*Secretary*  
**Ministry of Heavy Engineering & Public  
Sector Enterprises**  
**Government of India**

S Sundareshan  
*Secretary*  
**Ministry Of Petroleum**  
**Government of India**

Amit Kumar Kaushik  
*Officer on Special Duty*  
**Ministry of Power**  
**Government of India**

Lokesh Chandra



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*Personal Secretary*  
**Ministry of Power**  
**Government of India**

B Mahapatra  
*Chief General Manager*  
**Reserve Bank of India**

Business Delegation

Ajit Ranade  
*Chief Economic Advisor*  
**Aditya Birla Group**

Sangita Reddy  
*Executive Director (Operations)*  
**Apollo Hospital Healthcare Ltd**

K Padmanabhan  
*Group President*  
**Apollo Hospital Healthcare Ltd**

R S Sidhu  
*Chairman*  
**Aryan Coal Benefications**

Vinod Juneja  
*Managing Director*  
**Braj Binani Group of Industries**

Neeraj Singhal  
*Vice Chairman & Managing Director*  
**Bhushan Steel Ltd**

Nittin Johri  
*Chief Financial Officer*  
**Bhushan Steel Ltd**

Rahul Dhir  
*Managing Director and Chief Executive*

*Officer*  
**Cairn India**

S Sridhar  
*Chairman and Managing Director*  
**Central Bank of India**

Peter Kerkar  
*Executive Director*  
**Cox and Kings**

Anil Khandelwal  
*Chief Financial Officer*  
**Cox and Kings**

Jawahar Goel  
*Head of Business*  
**Dish TV**

Amit Mitra  
*Secretary General*  
**Federation of Indian Chambers of  
Commerce & Industry (FICCI)**

Ranjana Khanna  
*Deputy Secretary General*  
**Federation of Indian Chambers of  
Commerce & Industry (FICCI)**

Ajay Shankar  
*Former Secretary, Department of  
Industrial Policy and Promotion/FICCI-  
Woodrow Wilson Scholar*  
**Ministry of Commerce**  
**Government of India/Federation of  
Indian Chambers of Commerce &  
Industry (FICCI)**

A Mahendran  
*Managing Director*



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## **Godrej Consumer Products Ltd**

Shakeel Ahmed  
*Chairman & Managing Director Hindustan  
Copper*

Deepak Parekh  
*Chairman  
Housing Development Finance  
Corporation Ltd (HDFC)*

B M Bansal  
*Chairman  
Indian Oil Corporation*

Sanjay Dam  
*Deputy General Manager, Corporate  
Planning & Economic Studies  
Indian Oil Corporation*

Indresh Batra  
*Managing Director  
Jindal Saw Ltd*

G Venkatesh Babu  
*Managing Director  
Lanco Infratech Ltd*

K R L Narasimham  
*Executive Vice President & Country  
Manager USA  
Larsen & Toubro Ltd*

Chandrakant Salunkhe  
*President  
Maharashtra Industrial & Economic  
Development Association*

K Shivkumar  
*Executive Director (Finance)*

## **National Thermal Power Corporation Ltd (NTPC)**

Mohit Bhargava  
*Deputy General Manager Corporate  
Planning*

## **National Thermal Power Corporation Ltd (NTPC)**

Raghav Bahl  
*Founder & Editor  
Network 18*

Sarbvir Singh  
*Head of Investments  
Network 18*

Haresh Chawla  
*Group Chief Executive Officer  
Network 18*

Priti Mathur  
*Executive Director & Chief Corporate  
Planning  
Oil and Natural Gas Corporation Ltd  
(ONGC)*

B L Ghasolia  
*Advisor and former Director of Finance  
Oil and Natural Gas Corporation Ltd  
(ONGC)*

Sanjiv Kumar  
*Chief Manager (Finance)  
Oil and Natural Gas Corporation Ltd  
(ONGC)*

Satnam Singh  
*Chairman & Managing Director*



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## **Power Finance Corporation Ltd**

S K Chaturvedi  
*Chairman & Managing Director*  
**Power Grid Corporation of India Ltd**

K R Kamath  
*Chairman & Managing Director*  
**Punjab National Bank (PNB)**

Sushma Bali  
*General Manager*  
**Punjab National Bank (PNB)**

Madhusudan Kela  
*Chief Investment Strategist*  
**Reliance Capital**

Dhawal Mehta  
*Head - India Equity Investments*  
**Reliance Asset Management  
(Singapore) Pvt Ltd**

B Mahapatra  
*Chief General Manager*  
**Reserve Bank of India**

J M Phatak  
*Chairman & Managing Director*  
**Rural Electrification Corporation Ltd**

Alok Tandon  
*Managing Director*  
**Shyam Telecom**

P Krishnamurthy  
*Executive Chairman*  
**SKIL Infrastructure Ltd**

B K Modi

*Chairman*  
**Spice Mobility**

Preeti Malhotra  
*Executive Director*  
**Spice Mobility**

Hemant Contractor  
*Deputy Managing Director*  
**State Bank of India**

Surya Kant  
*President*  
**Tata Consultancy Services North  
America**

Rajat Monga  
*Founder, Managing Director & Chief  
Executive Officer*  
**Yes Bank**

Arun Agarwal  
*President & Global Head – International  
Banking*  
**Yes Bank**

## Foreign Delegation

Punita Kumar-Sinha  
*Senior Managing Director*  
**The Blackstone Group**

John Praveen  
*Managing Director / Director*  
**Prudential International Investment  
Advisers, USA / Pramerica Trustees,  
India**

Robert Dohner  
*Deputy Assistant Secretary for Asia*



**Edelweiss**  
Ideas create, values protect

**MCX'SX**  
India's New Stock Exchange

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**US Treasury Department  
Government of the United States of  
America**



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Draft Agenda Updated October 1st, 2010

*Forum Moderator*  
Harvey Shapiro  
*Senior Advisor*  
**Institutional Investor**

## Tuesday Oct 5, 2010

8:00 – 8:45 am      **Registration and Continental Breakfast**  
*Second Floor, Garden Foyer*

**OFFICIAL OPENING CEREMONY**  
Welcome and Opening Addresses  
*Second Floor, Grand Ballroom*

8:45 – 8:50 am      Diane Alfano  
*Chairman*  
**Institutional Investor**

8:50 – 9:00 am      Rashesh Shah  
*Chief Executive Officer & Managing Director*  
**Edelweiss Capital**

9:00 – 9:10 am      Jignesh Shah  
*Chairman & Group Chief Executive Officer / Vice Chairman*  
**Financial Technologies Ltd / MCX-SX**

9:10 – 9:20 am      **Introductory Remarks**  
*Grand Ballroom*

Ambassador Prabhu Dayal  
*Consul General to United States*  
**Government of India**

9:20 – 10:00 am      **Keynote Address Followed by Q&A: Indian Power Sector -An Attractive Investment Destination**  
*Grand Ballroom*

The Honourable Sushilkumar Shinde



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*Minister*  
**Ministry of Power**  
**Government of India**

*Joining for Q&A:*  
Satnam Singh  
*Chairman & Managing Director*  
**Power Finance Corporation Ltd**

J M Phatak  
*Chairman & Managing Director*  
**Rural Electrification Corporation Ltd**

10:00 – 11:00 am

**Plenary Session: Indian Capital Markets - The Road Ahead**  
*Grand Ballroom*

*Chaired by:*  
Amit Mitra  
*Secretary General*  
**Federation of Indian Chambers of Commerce & Industry (FICCI)**

*Panelists:*  
Joseph Massey  
*Managing Director & Chief Executive Officer*  
**MCX-SX**

Rashesh Shah  
*Chief Executive Officer & Managing Director*  
**Edelweiss Capital**

Ajit Ranade  
*Chief Economist*  
**Aditya Birla Group**

Punita Kumar-Sinha  
*Senior Managing Director*  
**The Blackstone Group**

John Praveen  
*Managing Director / Director*



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## Prudential International Investment Advisers, USA / Pramerica Trustees, India

Although India boasts one of the oldest stock exchanges in the world (the BSE is over 130 years old) and a household savings rate of over 30%, around 7% of the population currently invests in stocks. The challenge for India is to make capital markets broader and deeper. Can greater penetration be achieved by increasing the number of exchanges and using competition to drive down transaction costs?

The country must also fund huge infrastructure requirements in power, roads and other sectors largely through domestic savings. What steps are being taken to create a deeper market for debt instruments to meet these needs? What are the key challenges and opportunities for global investors in India? Will India continue to outperform most developed markets in the years ahead?

11:00 – 11:30 am

### **Coffee Break**

*Second Floor, Garden Foyer*

11:30 – 12:00 pm

### **Keynote Address:**

*Grand Ballroom*

R P Singh

*Secretary, Department of Industrial Policy & Promotion,*

**Ministry of Commerce**

**Government of India**

12:00 – 1:00 pm

### **Plenary Session: Power and Alternative Energy**

*Grand Ballroom*

*Chaired by:*

Harvey Shapiro

*Senior Advisor*

**Institutional Investor**

*Panelists:*

S K Chaturvedi

*Chairman & Managing Director*

**Power Grid Corporation of India Ltd**

Satnam Singh



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*Chairman and Managing Director*  
**Power Finance Corporation Ltd**

Joseph Massey  
*Managing Director & Chief Executive Officer*  
**MCX-SX**

K Sivakumar  
*Executive Director (Finance)*  
**National Thermal Power Corporation (NTPC)**

J M Phatak  
*Chairman & Managing Director*  
**Rural Electrification Corporation Ltd**

Current levels of power consumption in India stand at less than half that of China. As the domestic economy grows, increasing demands for electricity will put even more strain on an already overburdened power supply. The Indian government is focusing on alternative and renewable energy sources. How can these new sources help India meet its energy needs? What opportunities are being created for investors? What other steps are being put into place to ensure the need for power is met? To what extent is limited power supply a real concern for companies looking to invest in India?

1:00 – 2:00 pm

**Luncheon**  
*Grand Ballroom Balcony*

2:00 – 3:00 pm

**Plenary Session: The Indian Consumer Roars**  
*Grand Ballroom*

Chaired by:  
Ajit Ranade  
*Chief Economist*  
**Aditya Birla group**

Panelists:  
B K Modi  
*Chairman*  
**Spice Mobility**



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A Mahendran  
*Managing Director*  
**Godrej Consumer Products Ltd**

Peter Kerkar  
*Executive Director*  
**Cox and Kings**

S Sridhar  
*Chairman and Managing Director*  
**Central Bank of India**

Sangita Reddy  
*Executive Director (Operations)*  
**Apollo Hospital Healthcare Ltd**

Investors are looking increasingly to emerging markets for returns. To what extent is the domestic Indian market a potential source of the growth they are seeking? The increasingly affluent Indian middle class has fuelled domestic demand. Will this group continue to grow and consume at current rates? What are the best ways of accessing the domestic market? What are the main challenges and opportunities for investors?

3:00 – 3:30 pm

**Keynote Address: India's Disinvestment Programme**  
*Grand Ballroom*

Sumit Bose  
*Secretary, Department of Disinvestment*  
**Ministry of Finance**  
**Government of India**

3:30 – 4:00 pm

**Coffee Break**  
*Second Floor, Garden Foyer*

4:00 – 4:50 pm

**Plenary Session: Infrastructure for the Future**  
*Grand Ballroom*

*Chaired by:*  
Harvey Shapiro  
*Senior Advisor*  
**Institutional Investor**



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*Panelists:*

B S Meena

*Secretary*

**Ministry of Heavy Engineering & Public Sector Enterprises  
Government of India**

Vinod Juneja

*Managing Director*

**Braj Binani Group of Industries**

Hemant Contractor

*Deputy Managing Director*

**State Bank of India**

Neeraj Singhal

*Vice Chairman & Managing Director*

**Bhushan Steel Ltd**

If India's economy is to grow at its current pace serious investment is needed in roads, ports, power and airports. The need for investment in infrastructure offers a great opportunity for investors, but what are the challenges associated with building this infrastructure? Do legal and financial structures give institutional investors enough comfort to commit long term investments? Is there a sufficiently well developed debt market for secondary trading of debt instruments for infrastructure projects?

4:50 – 4:55 pm

**Closing Remarks**

*Grand Ballroom*

Venkat Ramaswamy

*Executive Director*

**Edelweiss Capital**

4:55 – 6:00 pm

**Cocktail Reception**

*Lobby level, Two E Bar*



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## Wednesday October 6, 2010

- 8:00 – 9:00 am      **Registration and Continental Breakfast**  
*Second Floor, Regency Room*
- 9:00 – 9:10 am      **Opening Address**  
*Second Floor, Cotillion Room*
- Tony Shale  
*Chief Executive Officer, Asia*  
**Institutional Investor**
- 9:10 – 9:40 am      **Keynote Address**  
*Cotillion Room*
- B Mahapatra  
*Chief General Manager*  
**Reserve Bank of India**
- 9:40 – 10:00 am      **Keynote Address**  
*Cotillion Room*
- H.E. Ambassador Meera Shankar  
*Indian Ambassador to United States of America*  
**Government of India**
- 10:00 – 11:00 am      **Plenary Session: Coping with India's Energy Needs**  
*Cotillion Room*
- Chaired by:*  
S Sundareshan  
*Secretary*  
**Ministry Of Petroleum**  
**Government of India**
- Panelists:*  
B M Bansal  
*Chairman*  
**Indian Oil Corporation**
- Rahul Dhir



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*Managing Director and Chief Executive Officer*  
**Cairn India Ltd**

Priti Mathur  
*Executive Director & Chief Corporate Planning*  
**Oil and Natural Gas Company Ltd (ONGC)**

Ajay Shankar  
*Former Secretary, Department of Industrial Policy and Promotion/FICCI-  
Woodrow Wilson Scholar*  
**Ministry of Commerce**  
**Government of India/Federation of Indian Chambers of Commerce &  
Industry (FICCI)**

The majority of India's energy has traditionally come from imported oil. With the discovery of natural gas in the KG Basin the makeup of the power sector in India is about to change. How will the energy mix evolve over the next decade? What does this shift mean for Indian oil and gas companies and for investors?

ONGC Videsh, a wholly owned subsidiary of ONGC, has taken stakes in oil blocks abroad and Reliance Industries have taken stakes in shale oil assets in the US. What else are Indian companies doing to secure India's energy future, both domestically as well as through acquisition of energy assets abroad?

11:00 – 11:30 am     **Coffee break**  
*Second floor, Regency Room*

11:30 – 12:00 pm     **Keynote Address**  
*Cotillion Room*

The Honourable Sachin Pilot  
*Minister of State*  
**Ministry of Communication & Information Technology**  
**Government of India**

12:00 – 12:50 pm     **Interview**  
*Cotillion Room*

Ashok Chawla  
*Finance Secretary*



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**Ministry of Finance  
Government of India**

*Guest Host:*  
Raghav Bahl  
*Founder & Editor*  
**CNBC - TV 18**

Renowned TV anchor and WEF nominated global leader of tomorrow Raghav Bahl questions Finance Secretary Ashok Chawla on issues including: India's economic growth, FII inflows driving up the markets and plans for infrastructure and social spending.

12:50 – 1:50 pm

**Luncheon**  
*Second Floor, Ground Ballroom*

1:50 – 2:50 pm

**Plenary Session: The Growth Potential in Banking, Financial Services and Insurance**  
*Cotillion Room*

*Chaired by:*  
Harvey Shapiro  
*Senior Advisor*  
**Institutional Investor**

*Panelists:*  
Jignesh Shah  
*Chairman & Group Chief Executive Officer / Vice Chairman*  
**Financial Technologies Ltd / MCX-SX**

Rashesh Shah  
*Chief Executive Officer & Managing Director*  
**Edelweiss Capital**

Madhusudan Kela  
*Chief Investment Strategist*  
**Reliance Capital**

Robert Dohner  
*Deputy Assistant Secretary for Asia*  
**US Treasury Department**



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## Government of the United States of America

The banking sector in India has seen massive growth over recent years. Public banks still make up the majority of the market but the private sector is growing strongly. Despite this growth, less than half the population have access to banking services, meaning there is still plenty of potential for development in the sector. Mobile banking has been suggested as a possible way to provide banking services in rural areas. How feasible is this? What are the opportunities? Are security concerns a major issue?

2:50 – 3:10 pm

### **Keynote Address: Inner Dynamics of India's Political Economy**

*Cotillion Room*

Amit Mitra

*Secretary General*

**Federation of Indian Chambers of Commerce and Industry (FICCI)**

3:10 – 3:30 pm

### **Coffee break**

*Second floor, Regency Room*

3:30 – 3:35 pm

### **Introduction**

*Cotillion Room*

Jignesh Shah

*Chairman & Group Chief Executive Officer / Vice Chairman*

**Financial Technologies Ltd / MCX-SX**

3:35 – 4:00 pm

### **Keynote Address: Investment Flows in India: 'FDI and FII's' – Current Status and Future Opportunities**

*Cotillion Room*

The Honourable Pranab Mukherjee

*Finance Minister*

**Ministry of Finance**

**Government of India**

4:00 – 4:05 pm

### **Valedictory**

*Cotillion Room*

Rashesh Shah

*Chief Executive Officer & Managing Director*



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## Edelweiss Capital

4:05 – 4:10 pm

### Closing remarks

*Cotillion Room*

Joseph Massey  
*Managing Director & Chief Executive Officer*  
**MCX-SX**

4:10 pm

### **Forum concludes**

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*Private meetings continue in designated rooms. Please reconfirm schedules at the 1-1 Meetings Desk.*